

From: Ryan Stoffers [<mailto:RS@sdsgroup.com>]

Sent: Friday, October 25, 2013 10:04 PM

To: CDFIHELP

Subject: Comments on the Annual CIIS Report

Dear CDFI Fund,

The following are the comments on the Annual CIIS Report of National New Markets Fund, the CDE controlled by Strategic Development Solutions and Economic Innovation International.

1. Since the requirements change year to year, there are some columns in the TLR that are no longer tracked, can these be set up to autofill as not applicable for new entries to save the CDE time in entering data?
2. CIIS TLR should allow Business investments to report on construction jobs because these can occur in this type of investment as well and leaving it out means less accurate reporting of jobs.
3. Gender and Hispanic Origin both state: If the investee/borrower is a corporation, report "Not Applicable." In what instance are investees/borrowers ever individuals? It would seem that you would always mark "Not Applicable"
4. Real Estate tallies don't provide an "other" category so the total square footage does not always equate – is this a problem for the CDFI?
5. Assistance with understanding the data points: More often than not we are unclear as to who can assist us with questions. When we call both shops, Kearny and CDFI, we get two different answers and mostly uncommitted and uncertain as to what the right answers are. It would be incredibly helpful to designate one contact that is responsible to answer questions and to give firm guidance that will be supported by honored by the CDFI.
6. Investee and/or Projects addresses were rejecting when they have been validated initially adding additional time and difficulty trying to have CIIS accept the new address.

Thank you very much for your consideration,
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